

PROGRAM CODE: PB30HES, PB20HES, PB15HES, PB10HES, PB30HES-BS, PB20HES-BS, PB15HES-BS, PB10HES-BS, PB30HES-WVOE, PB30HES-PNL

| | | QUITY SOLU | , PB10HES-BS, PB30I TIONS | 5 = , . 5 | | |
|-------------------|--------------------------|------------|------------------------------|-----------|------|----------|
| | | FIXED | | | | |
| PRIMARY | | | | | | |
| MAX COMBINED LIEN | MAX LOAN AMT | FICO | FULL DOC | B/S | WVOE | P&L ONLY |
| MAX CLTV | \$50,000 TO \$350,000 | 720 | 90 | 90 | 85 | 80 |
| \$2,000,000 | | 700 | 90 | 80 | 80 | 75 |
| 90% | | 680 | 85 | 75 | 75 | 70 |
| \$3,000,000 | | 660 | 80 | 75 | 70 | 65 |
| 85% | \$350,001 TO \$500,000 | 720 | 90 | 85 | 80 | 75 |
| \$3,500,000 | | 700 | 85 | 80 | 75 | 70 |
| 80% | | 680 | 80 | 75 | 70 | 65 |
| \$4,000,000 | | 660 | 75 | 65 | 65 | 60 |
| 75% | \$500,001 TO \$750,000 | 720 | 80 | 80 | 75 | 70 |
| \$5,000,000 | | 700 | 80 | 75 | 70 | 65 |
| 60% | | 680 | 75 | 65 | 65 | 60 |
| 00% | | 660 | 70 | 60 | 60 | 55 |
| | S | ECOND HOME | | | | |
| MAX COMBINED LIEN | MAX LOAN AMT | FICO | FULL DOC | B/S | WVOE | P&L ONLY |
| MAX CLTV | \$50,000 TO \$350,000 | 720 | 80 | 80 | 75 | 70 |
| \$2,000,000 | | 700 | 80 | 75 | 70 | 65 |
| 90% | | 680 | 75 | 70 | 65 | 60 |
| \$3,000,000 | | 660 | 70 | 60 | 60 | 55 |
| 85% | \$350,001 TO \$500,000 | 720 | 80 | 75 | 70 | 65 |
| \$3,500,000 | | 700 | 80 | 70 | 65 | 60 |
| 80% | | 680 | 70 | 65 | 60 | 55 |
| \$4,000,000 | | 660 | 65 | 60 | 55 | 50 |
| 75% | \$500,001 TO \$750,000 | 720 | 75 | 70 | 65 | 60 |
| \$5,000,000 | | 700 | 70 | 65 | 60 | 55 |
| 60% | | 680 | 65 | 55 | 55 | 50 |
| 00% | | 660 | 60 | 50 | 50 | 45 |
| | | INVESTMENT | | | | |
| MAX COMBINED LIEN | MAX LOAN AMT | FICO | FULL DOC | B/S | WVOE | P&L ONLY |
| MAX CLTV | \$50,000 TO \$350,000 | 720 | 80 | 80 | 75 | 70 |
| \$2,000,000 | | 700 | 80 | 75 | 70 | 65 |
| 90% | | 680 | 75 | 65 | 65 | 60 |
| \$3,000,000 | | 660 | 70 | 60 | 60 | 55 |
| 85% | \$350,001 TO \$500,000 - | 720 | 80 | 75 | 70 | 65 |
| \$3,500,000 | | 700 | 80 | 70 | 65 | 60 |
| 80% | | 680 | 70 | 65 | 60 | 55 |
| \$4,000,000 | | 660 | 65 | 60 | 55 | 50 |
| 75% | \$500,001 TO \$750,000 | 720 | 75 | 70 | 65 | 60 |
| \$5,000,000 | | 700 | 70 | 65 | 60 | 55 |
| 60% | | 680 | 65 | 55 | 55 | 50 |
| | | 660 | 60 | 50 | 50 | 45 |



1. ASSETS: NONE REQUIRED

2. APPRAISAL: PRIMARY / 2ND - HPML: FULL APPRAISAL NON-HPML: LOAN AMOUNT ≤ \$400K - AVM WITH A 90% CNFIDENCE FACTOR &

PROPERTY CONDITION INSPECTION LOAN AMOUNT ≥ 400K - FULL APPRAISAL

INVESTMENT - PREVIOUS APPRAISAL WITHIN 12 MONTHS + DESK REVIEW. VALUE MUST BE EQUAL OR

NEW 2055 APPRAISAL AND DESK REVIEW SUPPORTING VALUE WITHIN 10% VARIANCE. GREATER THAN 10% VARIANCE,

USE LOWER OF TWO VALUES

3. PROPERTY TYPE: SFR, PUD, CONDO-WARRANTABLE AND 204 UNIT (MAX 75% CLTV PRIMARY / 70% INVESTMENT)

PROPERTIES LISTED FOR SALE WITHIN LAST 6 MONTHS INELIGIBLE

4. BORROWERS: US CITIZEN, NON-PERMANENT RESIDENT ALIEN (WITH US CREDIT), PERMANENT RESIDENT

NON OCCUPYING COBORROWER'S NOT ALLOWED

5. CREDIT: 3 TRADELINES REPORTING 12+ MONTHS OR 2 TRADELINES REPORTING 24+ MONTHS

CHARGE-OFFS OR COLLECTIONS ACCEPTABLE IF PAID OFF OVER 12 MONTHS PRIOR. NO DELINQUENT TRADELINES AT CLOSE

OPEN MEDICAL COLLECTIONS <\$1000 PER OCCURRENCE ALLOWED

MAX DTI 50%

6. MORTGAGE HISTORY: 4 YEARS - FC, SS, DIL, BK

NO MULTIPLE EVENTS IN THE LAST 7 YEARS

0X30X12 ON ALL MORTGAGES FOR ALL BORROWERS

12 MONTHS HOUSING HISTORY REQUIRED

7. INELIGIBLE SENIOR LIENS: LOANS IN ACTIVE FORBEARANCE OR DEFERMENT INELIGIBLE

DEFERRED BALANCE DUE TO DOCUMENTED HARDSHIP MAY REMAIN OPEN

NEGATIVE AMORTIZATION REVERSE MORTGAGES

BALLOON LOANS THAT THE BALLOON PAYMENT COMES DUE DURING THE AMORTIZATION PERIOD OF THE 2ND LOAN

8. SEASONING: LESS THAN 6 MONTHS SEASONING INELIGIBLE

9. INCOME: FULL DOC 2 YEARS:

SALARIED: 2 YEARS W2 AND YTD PAYSTUB

SELF EMPLOYED: 2 YEARS TAX RETURNS. YTD P&L OR 3 MONTHS BUSINESS BANK STATEMENT

FULL DOC 1 YEAR:

SALARIED: 1 YEARS MOST RECENT W2 AND YTD PAYSTUB

SELF EMPLOYED: 1 YEAR TAX RETURN. YTD P&L OR 3 MONTHS BUSINESS BANK STATEMENT

BANK STATEMENT:

PERSONAL & BUSINESS COMBINED OR BUSINESS:

AT LEAST ONE BORROWER SELF EMPLOYED FOR 2 YEARS WITH >25% OWNERSHIP ASSETS DEPLETION ALLOWED WITH BANK STATEMENT DOCUMENTATION

STANDARD EXPENSE FACTOR 50%

IF BUSINESS OPERATES WITH A LESSER FACTOR, P&L OR EXPENSE LETTER FROM CPA, CTEC, EA

MINIMUM EXPENSE FACTOR WITH 3RD PARTY PREPARED P&L OR LETTER IS 20%

PERSONAL AND BUSINESS SEPARATED:

AT LEAST ONE BORROWER SELF EMPLOYED FOR 2 YEARS WITH >25% OWNERSHIP

ASSETS DEPLETION ALLOWED WITH BANK STATEMENT DOCUMENTATION

PERSONAL USED TO QUALIFY, 2 MONTHS BUSINESS TO SHOW BUSINESS CASH FLOWS IN ORDER TO UTILIZE 100% OF BUSINESS RELATED DEPOSITS IN PERSONAL ACCOUNT (NO EXPENSE FACTOR)

P&L ONLY:

SELF EMPLOYED (2 YRS BUSINESS LICENSE REQUIRED - 25% OR GREATER OWNERSHIP) P&L PREPARED BY CPA, CTEC OR EA MINIMUM EXPENSE FACTOR WITH P&L IS 20% FOR SERVICE BUSINESS AND 40% FOR PRODUCT BUSINESS

WVOE:

WVOE FNMA FORM 1005 COMPLETED BY HR, PAYROLL, COMPANY OFFICER PLUS 2 MOS PERSONAL BANK STATEMENTS SUPPORTING WAGES, OR WVOE FROM ONLINE DATA SOURCE

BORROWERS EMPLOYED BY A FAMILY OWNED OR MANAGED BUSINESS ARE INELIGIBLE FOR WVOE DOCUMENTATION PROGRAM